



# E-Resources For Negotiators

AFT National Higher Ed Issues  
Conference

Nate Johnson, AFT Research & Information  
Services Department



# Online Resources

- AFT LeaderNet
- AFT Online Contract Database
- Other Collective Bargaining Resources



# AFT LeaderNet

<http://leadernet.aft.org>

- Center for Collective Bargaining
- Contract Language
- Collective Bargaining Calculators



# Where do I find it?

- Contracts and Bargaining  
(Top menu bar) → Leading Your Local  
→ Contracts & Bargaining

The screenshot shows the AFT LeaderNet website interface. At the top, there is a blue header with the AFT logo and the text "A Union of Professionals" and "LeaderNet". To the right of the header, there are links for "AFT Staff Only" and "Forms for AFT Staff". Below the header is a navigation bar with several menu items: "AFT National", "AFT Constituencies", "Leading Your Local", "Communicating with Members", "News & Publications", "Meetings & Conferences", and "Directorie". The "Leading Your Local" menu is expanded, showing a list of sub-items: "Local Governance", "Managing & Reporting Local Finances", "Updating Member Data", "Contracts & Bargaining", "Organizing", "Workplace Health & Safety", "Working with the Media", and "Training & Leader Development". The "Contracts & Bargaining" item is circled in orange. Below the navigation bar, there is a sidebar on the left with a search box and a "My QuickLinks" section. The main content area features a news article titled "AFT Political Action Leads to Down-Ballot Success" and a "Daily News Clips" section. On the right side, there are two boxes: "AFT Meetings & Conferences" and "Today at AFT Headquarters".



# AFT Online Contract Database

<http://www.aftlaborcontracts.org>

- Secure system for negotiators and local leaders; registration required
- Searchable database containing 1800+ contracts
- Search text of documents, refine searches by various criteria



# To Register

- Enter <http://www.aftlaborcontracts.org> into your web browser
- Click on the 'New User Registration' link at the bottom
- Fill out registration form and submit it; please be sure to make a note of your username and password
- You will generally receive a confirmation e-mail within 48 hours



# Protect Your Password

The AFT Online Contract Database is password-protected because we would like to be certain our only users are AFT leaders and staff.

Please do not share your password with others. If you work with people who you think might benefit from using this system, we ask that you encourage them to self-register for the site.



# Using the Database to Search

- Two ways to look for language: by contract and using the search function
- If you know the state and local you want, click on 'AFT Contracts' and then on the appropriate state
- From the pull-down menu, click on the local name to bring up the contract you would like to view

# Search Tips I

- Search by keyword and narrow your search by type of employee, AFT division, location, bargaining unit size, contract dates
- When searching for contract clauses and concepts, think like a thesaurus
  - Example: Layoffs
    - Other terms: reduction in force, recall rights, separation, voluntary reduction

# Search Tips II

- Consider using wildcard characters in place of letters or parts of words/phrases you don't know
  - Example: select\* (select, selects, selecting, selection)
  - Example: probat\* (probation, probationary)

# Additional Resources

- NCES Integrated Post Secondary Higher Education Data System (IPEDS)  
<http://nces.ed.gov/IPEDS/>
- Labor Project for Working Families  
<http://www.working-families.org/>
- Council of State Governments  
<http://www.statercovery.org/federal-assistance>

# Questions? Feedback? Comments?

Nate Johnson, Assistant  
Research & Information Services

[njohnson@aft.org](mailto:njohnson@aft.org)

202/393-7486

